I VV U-P	TOTAL				TOTAL	DADT	MONITHIA	ACHIEVED	VOC ED	VOC ED 0/	
MO	TOTAL	2P FAMILIES	ADJUSTED	ADJUSTED	TOTAL	PART		ACHIEVED	VOC-ED	VOC-ED %	
MO.	2P FAMILIES	GROWTH	2P FAMILIES	GROWTH	PARTS	GROWTH	2P RATE	2P RATE	PERCENT	AVERAGE	
May-97	521	0.00%	438	0.00%	35	0.00%	7.99%	7.99%	**	**	
Jun	462	-11.32%		-10.73%		14.29%		9.11%		**	
Jul	380			-14.32%		35.00%		11.45%		**	
Aug	196		191	-42.99%		-57.41%		14.08%		**	
Sep	127		122	-36.13%		26.09%	23.77%	17.31%		**	Final FFY97
Oct	81	-36.22%		-35.25%		-34.48%		24.05%		31.58%	
Nov	91	12.35%		15.19%	29	52.63%	31.87%	27.96%	3.45%	17.52%	
Dec	85	-6.59%	83	-8.79%		10.34%	38.55%	31.49%	6.25%	13.76%	
Jan-98	76	-10.59%	75	-9.64%	30	-6.25%	40.00%	33.62%	6.67%	11.99%	
Feb	88	15.79%	85	13.33%	45	50.00%	52.94%	37.48%	4.44%	10.48%	
Mar	218	147.73%	214	151.76%	96	113.33%	44.86%	38.71%	5.21%	9.60%	
Apr	320	46.79%	313	46.26%	135	40.63%	43.13%	39.34%	2.23%	8.55%	
May	396	23.75%	382	22.04%	182	34.81%	47.64%	40.38%	1.10%	7.62%	
Jun	424	7.07%	404	5.76%	235	29.12%	58.17%	42.36%	1.70%	6.96%	
Jul	415	-2.12%	385	-4.70%	205	-12.77%	53.25%	43.45%	2.00%	6.46%	
Aug	413	-0.48%	381	-1.04%	173	-15.61%	45.41%	43.62%	2.32%	6.09%	
Sep	399	-3.39%	380	-0.26%	179	3.47%	47.11%	43.91%	1.68%	5.72%	Final FFY98
Oct	400	0.25%	373	-1.84%	187	4.47%	50.13%	50.13%	1.00%	1.00%	
Nov	350	-12.50%	330	-11.53%	154	-17.65%	46.67%	48.40%	2.60%	1.80%	
Dec	337	-3.71%	319	-3.33%	166	7.79%	52.04%	49.61%	2.41%	2.00%	
Jan-99	311	-7.72%	300	-5.96%	137	-17.47%	45.67%	48.63%	1.46%	1.87%	
Feb	292	-6.11%	276	-8.00%	148	8.03%	53.62%	49.63%	4.05%	2.30%	
Mar	279	-4.45%	260	-5.80%	144	-2.70%	55.38%	50.59%	3.47%	2.50%	
Apr	253	-9.32%	234	-10.00%	140	-2.78%	59.83%	51.91%	2.14%	2.45%	
May	229	-9.49%	207	-11.54%	108	-22.86%	52.17%	51.94%	2.14%	2.41%	
Jun	218	-4.80%	200	-3.38%	106	-1.85%	53.00%	52.06%	4.72%	2.67%	
Jul	225	3.21%	208	4.00%	100	-5.66%	48.08%	51.66%	2.00%	2.60%	
Aug	230	2.22%	215	3.37%	100	0.00%	46.51%	51.19%	2.00%	2.54%	
Sep	218	-5.22%	208	-3.26%	113	13.00%	54.33%	51.45%	1.77%	2.48%	Final FFY99

TOTAL 2P FAMILIES ADJUSTED ADJUSTED TOTAL PART MONTHLY ACHIEVED VOC-ED VOC-ED %  MO. 2P FAMILIES GROWTH 2P FAMILIES GROWTH PARTS GROWTH 2P RATE 2P RATE PERCENT AVERAGE  Oct 206 -5.50% 189 -9.13% 102 -9.73% 53.97% 53.97% 10.78% 10.78%  Nov 189 -8.25% 178 -5.82% 106 3.92% 59.55% 56.76% 11.32% 11.05%  Dec 179 -5.29% 165 -7.30% 92 -13.21% 55.76% 56.43% 11.96% 11.35%  Jan-00 184 2.79% 170 3.03% 81 -11.96% 47.65% 54.23% 13.58% 11.91%  Feb 177 -3.80% 151 -11.18% 83 2.47% 54.97% 54.38% 10.84% 11.70%	
Oct       206       -5.50%       189       -9.13%       102       -9.73%       53.97%       53.97%       10.78%       10.78%         Nov       189       -8.25%       178       -5.82%       106       3.92%       59.55%       56.76%       11.32%       11.05%         Dec       179       -5.29%       165       -7.30%       92       -13.21%       55.76%       56.43%       11.96%       11.35%         Jan-00       184       2.79%       170       3.03%       81       -11.96%       47.65%       54.23%       13.58%       11.91%         Feb       177       -3.80%       151       -11.18%       83       2.47%       54.97%       54.38%       10.84%       11.70%	
Nov       189       -8.25%       178       -5.82%       106       3.92%       59.55%       56.76%       11.32%       11.05%         Dec       179       -5.29%       165       -7.30%       92       -13.21%       55.76%       56.43%       11.96%       11.35%         Jan-00       184       2.79%       170       3.03%       81       -11.96%       47.65%       54.23%       13.58%       11.91%         Feb       177       -3.80%       151       -11.18%       83       2.47%       54.97%       54.38%       10.84%       11.70%	
Dec       179       -5.29%       165       -7.30%       92       -13.21%       55.76%       56.43%       11.96%       11.35%         Jan-00       184       2.79%       170       3.03%       81       -11.96%       47.65%       54.23%       13.58%       11.91%         Feb       177       -3.80%       151       -11.18%       83       2.47%       54.97%       54.38%       10.84%       11.70%	
Jan-00 184 2.79% 170 3.03% 81 -11.96% 47.65% 54.23% 13.58% 11.91% Feb 177 -3.80% 151 -11.18% 83 2.47% 54.97% 54.38% 10.84% 11.70%	
Feb 177 -3.80% 151 -11.18% 83 2.47% 54.97% 54.38% 10.84% 11.70%	
Mar 466 6700/ 440-40/ 00 2640/ 67440/ 64040/ 0760/ 440-40/	
Mar 165 -6.78% 140 -7.28% 80 -3.61% 57.14% 54.84% 8.75% 11.21%	
Apr 157 -4.85% 132 -5.71% 89 11.25% 67.42% 56.64% 10.11% 11.05%	
May 144 -8.28% 126 -4.55% 83 -6.74% 65.87% 57.79% 16.87% 11.78%	
Jun 139 -3.47% 127 0.79% 78 -6.02% 61.42% 58.19% 11.54% 11.75%	
Jul 142 2.16% 132 3.94% 74 -5.13% 56.06% 57.98% 14.86% 12.06%	
Aug 155 9.15% 146 10.61% 97 31.08% 66.44% 58.75% 20.62% 12.84%	
Sep 162 4.52% 151 3.42% 91 -6.19% 60.26% 58.88% 14.29% 12.96% Final F	Y00
Oct 163 0.62% 147 -2.65% 96 5.49% 65.31% 65.31% 13.54% 13.54%	
Nov 160 -1.84% 144 -2.04% 79 -17.71% 54.86% 60.08% 16.46% 15.00%	
Dec 149 -6.88% 130 -9.72% 80 1.27% 61.54% 60.57% 18.75% 16.25%	
Jan-01 142 -4.70% 125 -3.85% 77 -3.75% 61.60% 60.83% 19.48% 17.06%	
Feb 138 -2.82% 119 -4.80% 75 -2.60% 63.03% 61.27% 12.00% 16.05%	
Mar 130 -5.80% 113 -5.04% 64 -14.67% 56.64% 60.49% 3.13% 13.89%	
Apr 114 -12.31% 104 -7.96% 72 12.50% 69.23% 61.74% 2.78% 12.31%	
May 116 1.75% 107 2.88% 71 -1.39% 66.36% 62.32% 4.23% 11.30%	
Jun 130 12.07% 118 10.28% 76 7.04% 64.41% 62.55% 3.95% 10.48%	
Jul 133 2.31% 124 5.08% 81 6.58% 65.32% 62.83% 4.94% 9.93%	
Aug 127 -4.51% 113 -8.87% 63 -22.22% 55.75% 62.19% 6.35% 9.60%	
Sep 119 -6.30% 110 -2.65% 66 4.76% 60.00% 62.00% 9.09% 9.56% Final F	Y01
Oct 123 3.36% 112 1.82% 73 10.61% 65.18% 65.18% 12.33% 12.33%	
Nov 121 -1.63% 108 -3.57% 74 1.37% 68.52% 66.85% 9.46% 10.90%	
Dec 128 5.79% 107 -0.93% 65 -12.16% 60.75% 64.81% 10.77% 10.85%	
Jan-02 122 -4.69% 105 -1.87% 64 -1.54% 60.95% 63.85% 7.81% 10.09%	
Feb 119 -2.46% 106 0.95% 69 7.81% 65.09% 64.10% 13.04% 10.68%	
Mar 129 8.40% 110 3.77% 71 2.90% 64.55% 64.17% 9.86% 10.55%	
Apr 126 -2.33% 111 0.91% 78 9.86% 70.27% 65.02% 10.26% 10.50%	
May 129 2.38% 114 2.70% 74 -5.13% 64.91% 65.03% 8.11% 10.21%	
June 119 -7.75% 112 -1.75% 73 -1.35% 65.18% 65.04% 8.22% 9.98%	
July 116 -2.52% 107 -4.46% 68 -6.85% 63.55% 64.89% 10.29% 10.02%	
Aug 118 1.72% 108 0.93% 62 -8.82% 57.41% 64.21% 12.90% 10.28%	
Sep 125 5.93% 115 6.48% 54 -12.90% 46.96% 62.78% 11.11% 10.35% Final FF	/02

1 44 O-P		WILLES PAR								
	TOTAL	2P FAMILIES	ADJUSTED	ADJUSTED	TOTAL	PART	MONTHLY	ACHIEVED	VOC-ED	VOC-ED %
MO.	2P FAMILIES	GROWTH	2P FAMILIES	GROWTH	PARTS	GROWTH	2P RATE	2P RATE	PERCENT	AVERAGE
Oct	116	-7.20%	107	-6.96%	68	25.93%	63.55%	63.55%	10.29%	10.29%
Nov	137	18.10%	129	20.56%	58	-14.71%	44.96%	54.26%	12.07%	11.18%
Dec	129	-5.84%	117	-9.30%	55	-5.17%	47.01%	51.84%	12.73%	11.70%
Jan-03	131	1.55%	109	-6.84%	53	-3.64%	48.62%	51.04%	22.64%	14.43%
Feb	131	0.00%	109	0.00%	64	20.75%	58.72%	52.57%	23.44%	16.23%
Mar	137	4.58%	119	9.17%	58	-9.38%	48.74%	51.93%	25.86%	17.84%
Apr	144	5.11%	126	5.88%	65	12.07%	51.59%	51.88%	21.54%	18.37%
May	146	1.39%	125	-0.79%	50	-23.08%	40.00%	50.40%	18.00%	18.32%
June	152	4.11%	135	8.00%	47	-6.00%	34.81%	48.67%	17.02%	18.18%
July	155	1.97%	138	2.22%	44	-6.38%	31.88%	46.99%	18.18%	18.18%
Aug	161	3.87%	146			-9.09%		45.21%		
Sep	158	-1.86%	144	-1.37%	45	12.50%	31.25%	44.04%	33.33%	20.01% Final FFY03
Oct	152		135	-6.25%	38	-15.56%	28.15%	28.15%	31.58%	31.58%
Nov	145	-4.61%	135	0.00%	47	23.68%	34.81%	31.48%	21.28%	26.43%
Dec	136	-6.21%	127	-5.93%	54	14.89%	42.52%	35.16%	24.07%	25.64%
Jan-04	126	-7.35%	124	-2.36%	45	-16.67%	36.29%	35.44%	28.89%	26.46%
Feb	114	-9.52%	112	-9.68%	50	11.11%	44.64%	37.28%	28.00%	26.76%
Mar	113	-0.88%	113	0.89%	52	4.00%	46.02%	38.74%	21.15%	25.83%
Apr	104	-7.96%	104	-7.96%	49	-5.77%	47.12%	39.94%	30.61%	26.51%
May	108	3.85%	108	3.85%	49	0.00%	45.37%	40.62%	26.53%	26.51%
June	110	1.85%	110	1.85%	44	-10.20%	40.00%	40.55%	20.45%	25.84%
July	107	-2.73%	107	-2.73%	46	4.55%	42.99%	40.79%	21.74%	25.43%
Aug	104	-2.80%	104	-2.80%	45	-2.17%	43.27%	41.02%	17.78%	24.73%
Sep	92	-11.54%	92	-11.54%		-13.33%	42.39%	41.13%	23.08%	24.60% Final FFY04
Oct 04	93	1.09%	93	1.09%	32	-17.95%	34.41%	34.41%	31.25%	31.25%
Nov	84	-9.68%	84	-9.68%	30	-6.25%	35.71%	35.06%	36.67%	33.96%
Dec	87	3.57%	87	3.57%	28	-6.67%	32.18%	34.10%	35.71%	34.54%
Jan-05	89	2.30%	89	2.30%		17.86%		34.85%		
Feb	83	-6.74%	83			18.18%		37.27%		32.15%
Mar	84	1.20%	84			<b>-5.13%</b>	44.05%	38.40%		31.30%
Apr	79 70	-5.95%	79 70	-5.95%		-5.41%		39.25%		
May	70 75	-11.39% 7 14%	70 75	-11.39% 7 14%		5.71% -2.70%	52.86%	40.95%		
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June July Aug Sep	75 80 91 89	7.14% 6.67% 13.75% -2.20%	75 80 91 89	7.14% 6.67% 13.75% -2.20%	36 35 36	-2.70% -2.78% 2.86% 2.78%	48.00% 43.75% 39.56% 41.57%	41.73% 41.93% 41.72% 41.71%	36.11% 25.71% 19.44%	31.70% 31.11% 30.04%

	TOTAL	2P FAMILIES	ADJUSTED	ADJUSTED	TOTAL	PART	MONTHLY	ACHIEVED	VOC-ED	VOC-ED %
MO.	2P FAMILIES	GROWTH	2P FAMILIES	GROWTH	PARTS	GROWTH	2P RATE	2P RATE	PERCENT	AVERAGE
Oct 05	89	0.00%	89	0.00%	42	13.51%	47.19%	47.19%	26.19%	26.19%
Nov	81	-8.99%	81	-8.99%	45	7.14%	55.56%	51.37%	26.67%	26.43%
Dec	71	-12.35%	71	-12.35%	31	-31.11%	43.66%	48.80%	29.03%	27.30%
Jan-06	70	-1.41%	70	-1.41%	32	3.23%	45.71%	48.03%	25.00%	26.72%
Feb	57	-18.57%	57	-18.57%	35	9.38%	61.40%	50.71%	37.14%	28.81%
Mar	51	-10.53%	51	-10.53%	27	-22.86%	52.94%	51.08%	40.74%	30.80%
Apr	43	-15.69%	43	-15.69%	19	-29.63%	44.19%	50.09%	26.32%	30.16%
May	44	2.33%	44	2.33%	22	15.79%	50.00%	50.08%	27.25%	29.79%
June	38	-13.64%	38	-13.64%	24	9.09%	63.16%	51.53%	37.50%	30.65%
July	42	10.53%	42	10.53%	23	-4.17%	54.76%	51.86%	39.13%	31.50%
Aug	49	16.67%	49	16.67%	21	-8.70%	42.86%	51.04%	33.33%	31.66%
Sep	47	-4.08%	47	-4.08%	21	0.00%	44.68%	50.51%	19.05%	30.61% Final FFY06