

Proposal Rating Worksheet

Proposer: Solutran	SNAP Average Cost	Ranking	Cost Points by Ranking	Total SNAP Cost Points
Caseload fixed at 30% above base 7,600 TANF 535,000 Food Stamps	\$0.270	2	6.95	6.95
Caseload fixed at 15% above base 6,700 TANF 473,000 Food Stamps	\$0.310	3	7.4	7.4
Base caseload fixed at current count 5,831 TANF 411,399 Food Stamps	\$0.311	2	80.10	80.10
Caseload fixed at 15% below base 5,000 TANF 350,000 Food Stamps	\$0.370	3	3.53	3.53
Caseload fixed at 30% below base 4,000 TANF 288,000 Food Stamps	\$0.370	3	2.35	2.35
Total SNAP Cost Points for the five price levels combined				100.33
Technical Points Assigned by Evaluation Committee:				358.60
Total Technical and Cost Points				458.93

Proposer: Conduent (revised)*	SNAP Average Cost	Ranking	Cost Points by Ranking	Total SNAP Cost Points
Caseload fixed at 30% above base 7,600 TANF 535,000 Food Stamps	\$0.360	4	1.27	1.27
Caseload fixed at 15% above base 6,700 TANF 473,000 Food Stamps	\$0.390	4	0	0
Base caseload fixed at current count 5,831 TANF 411,399 Food Stamps	\$0.410	4	*0 (-1.80)	*0 (-1.80)
Caseload fixed at 15% below base 5,000 TANF 350,000 Food Stamps	\$0.420	4	*0 (-0.86)	*0 (-0.86)
Caseload fixed at 30% below base 4,000 TANF 288,000 Food Stamps	\$0.450	4	*0 (-2.34)	*0 (-2.34)
Total SNAP Cost Points for the five price levels combined				1.27
Technical Points Assigned by Evaluation Committee:				325.78
Total Technical and Cost Points				327.05

*After review, it was determined that 0 would be the lowest possible point value to be awarded; actual calculation is in parentheses.

Proposer: Inmar	SNAP Average Cost	Ranking	Cost Points by Ranking	Total SNAP Cost Points
Caseload fixed at 30% above base 7,600 TANF 535,000 Food Stamps	\$0.19	1	12	12
Caseload fixed at 15% above base 6,700 TANF 473,000 Food Stamps	\$0.195	1	18	18
Base caseload fixed at current count 5,831 TANF 411,399 Food Stamps	\$0.20	1	180	180
Caseload fixed at 15% below base 5,000 TANF 350,000 Food Stamps	\$0.205	1	18	18
Caseload fixed at 30% below base 4,000 TANF 288,000 Food Stamps	\$0.205	1	12	12
Total SNAP Cost Points for the five price levels combined				240
Technical Points Assigned by Evaluation Committee:				331.08
Total Technical and Cost Points				571.08

Proposer: FIS	SNAP Average Cost	Ranking	Cost Points by Ranking	Total SNAP Cost Points
Caseload fixed at 30% above base 7,600 TANF 535,000 Food Stamps	\$0.30	3	5.06	5.06
Caseload fixed at 15% above base 6,700 TANF 473,000 Food Stamps	\$0.30	2	8.32	8.32
Base caseload fixed at current count 5,831 TANF 411,399 Food Stamps	\$0.315	3	76.50	76.50
Caseload fixed at 15% below base 5,000 TANF 350,000 Food Stamps	\$0.315	2	8.35	8.35
Caseload fixed at 30% below base 4,000 TANF 288,000 Food Stamps	\$0.315	2	5.57	5.57
Total SNAP Cost Points for the five price levels combined				103.80
Technical Points Assigned by Evaluation Committee:				340.09
Total Technical and Cost Points				443.89

INSTRUCTIONS

SNAP Average Cost (columns 1 and 5)

For counts fixed at 15% and 30% above and below the base count, average the costs for contract years 2 through 6 and enter in the appropriate space. For base count, average the costs for contract years 1 through 6.

Ranking

Rankings are assigned to SNAP costs for each of the five pricing levels. The lowest cost amongst all proposals is ranked number 1 and the second lowest is ranked number 2 and so on.

Cost Points by Ranking

Assign cost points based on the following allocations:

75% of available points for fixed caseload

15% of available points for the 15% above and below base tiers

10% of available points for the 30% above and below base tiers

Therefore the maximum points available for each tier will be:

180 points for cost based on fixed caseload (75% of 240 maximum)

12 points for cost based on caseload fixed at 30% above base (half of 10% of 240 maximum)

18 points for cost based on caseload fixed at 15% above base (half of 15% of 240 maximum)

18 points for cost based on caseload fixed at 15% below base (half of 15% of 240 maximum)

12 points for cost based on caseload fixed at 30% below base (half of 10% of 240 maximum)

The SNAP costs that are ranked #1 in each level receive the maximum points for that level. Cost points for subsequent rankings are proportionately reduced. Example: The base count, the number 1 ranked cost, is \$1.00 and the second ranked cost is \$1.10. The higher cost exceeds the lower cost by \$.10 or 10% (\$.10 divided by \$1.00). The first ranked cost receives the maximum 180 points for the base count price level and the second ranked cost receives 180 points less 10% or 162 points.

Total Points

Total the cost points for each price level and enter.

Total Cost Points for the five price levels combined

Sum the figures obtained in the previous step to obtain the final cost figure.

Technical Points Assigned by the Evaluation Committee

Enter the figure from the consensus scoring of the technical proposal by the Evaluation Committee.

Total Technical and Cost Points

Sum the total cost points and the technical points from the previous steps to obtain the final point score for each proposal.

Technical Scores					
Category	Max. Score	Solutran	Conduent	FIS	Inmar
Corporate Experience	20	20	20	20	15
Project Manager Exp.	13	13	13	13	13
Project Team Exp.	10	10	10	10	10
Corporate References	14	13.07	12.6	11.62	14
Project Manager Ref.	10	10	9.5	8.67	9.95
Key Personnel Ref.	8	7.53	7.68	6.8	6.13
Fiscal Soundness	25	25	20	25	17
Household Accounts	20	20	20	20	17
Benefit Access	30	30	30	25	25
Transaction Processing	25	25	16	19	20
Retailer Management	35	35	32	33	35
Settlement	20	20	20	18	20
Interface Requirements	20	20	20	20	19
Client Call Center	25	25	20	25	25
Security	30	30	20	30	30
Reports	15	15	15	15	15
Disaster Response	10	10	10	10	10
Project Management	30	30	30	30	30
Total	360	358.60	325.78	340.09	331.08

We the undersigned Electronic Benefits Transfer (EBT) Proposal Evaluation Team members, certify that the attached scores were unanimously agreed upon.

Michael [Signature]
Name

Program Manager 3-SS
Title

1/18/19
Date

Steve Baudouin
Name

IT App. Analyst 3-OTS
Title

1/18/19
Date

[Signature]
Name

Program Manager 1-SS
Title

01.18.2019
Date

[Signature]
Name

ES
Program Consultant
Title

1/18/19
Date

PROPOSAL WORKSHEET

Rater _____

GENERAL REQUIREMENTS

Proposer: Solutran	Maximum Score	Point Deduction	Explanation of Point Deduction
I. General Information			
Corporate Experience	20	0	
Project Manager Experience	13	0	
Project Team Experience	10	0	
Corporate References	14	0.93	1-5 questions not all 5's – reduced proportionately
Project Manager References	10	0	
Key Personnel References	8	0.47	1-5 questions not all 5's – reduced proportionately
Fiscal Soundness	25	0	

PROPOSAL WORKSHEET

Rater _____

SCOPE OF WORK

Proposer: Solutran	Maximum Score	Point Deduction	Explanation of Point Deduction
II. Scope of Work			
Household Accounts	20	0	
Benefit Access	30	0	
Transaction Processing	25	0	
Retailer Management	35	0	
Settlement	20	0	
Interface Requirements	20	0	
Client Call Center	25	0	

Security	30	0	
Reports	15	0	
Disaster Response	10	0	

PROPOSAL WORKSHEET

Rater _____

PROJECT MANAGEMENT AND PROJECT SCHEDULE REQUIREMENTS

Proposer: Solutran	Maximum Score	Point Deduction	Explanation of Point Deduction
III. Project Management and Project Schedule			
Project Management/ Project Schedule	30	0	

PROPOSAL WORKSHEET

Rater _____

GENERAL REQUIREMENTS

Proposer: Conduent	Maximum Score	Point Deduction	Explanation of Point Deduction
I. General Information			
Corporate Experience	20	0	
Project Manager Experience	13	0	
Project Team Experience	10	0	
Corporate References	14	1.4	1-5 questions not all 5's – reduced proportionately
Project Manager References	10	0.50	1-5 questions not all 5's – reduced proportionately
Key Personnel References	8	0.32	1-5 questions not all 5's – reduced proportionately
Fiscal Soundness	25	5	Verint – experienced declining profitability and use of substantial debt financing

PROPOSAL WORKSHEET

Rater _____

SCOPE OF WORK

Proposer: Conduent	Maximum Score	Point Deduction	Explanation of Point Deduction
II. Scope of Work			
Household Accounts	20	0	
Benefit Access	30	0	
Transaction Processing	25	9	DR failover not yet automated; TPP's have to be brought online manually; admitted to history of outages
Retailer Management	35	3	Non-traditional retailers tech solution not priced in core proposal – primary solution is vouchers
Settlement	20	0	
Interface Requirements	20	0	
Client Call Center	25	5	Proposed recipient electronic interfaces and applications are antiquated

Security	30	10	User access controls and reviews inadequate per E&Y report – user access not granted based on principal of least privilege based on functional requirements
Reports	15	0	
Disaster Response	10	0	

PROPOSAL WORKSHEET

Rater _____

PROJECT MANAGEMENT AND PROJECT SCHEDULE REQUIREMENTS

Proposer: Conduent	Maximum Score	Point Deduction	Explanation of Point Deduction
III. Project Management and Project Schedule			
Project Management/ Project Schedule	30	0	

PROPOSAL WORKSHEET

Rater _____

GENERAL REQUIREMENTS

Proposer: FIS	Maximum Score	Point Deduction	Explanation of Point Deduction
I. General Information			
Corporate Experience	20	0	
Project Manager Experience	13	0	
Project Team Experience	10	0	
Corporate References	14	2.38	1-5 questions not all 5's – reduced proportionately
Project Manager References	10	1.33	1-5 questions not all 5's – reduced proportionately
Key Personnel References	8	1.2	1-5 questions not all 5's – reduced proportionately
Fiscal Soundness	25	0	

PROPOSAL WORKSHEET

Rater _____

SCOPE OF WORK

Proposer: FIS	Maximum Score	Point Deduction	Explanation of Point Deduction
II. Scope of Work			
Household Accounts	20	0	
Benefit Access	30	5	Replacement card via the AT rather than via interface
Transaction Processing	25	6	Manual intervention needed for failover
Retailer Management	35	2	\$50 stand-in language unclear
Settlement	20	2	Suspense accounting – more difficult to reconcile
Interface Requirements	20	0	
Client Call Center	25	0	

Security	30	0	
Reports	15	0	
Disaster Response	10	0	

PROPOSAL WORKSHEET

Rater _____

PROJECT MANAGEMENT AND PROJECT SCHEDULE REQUIREMENTS

Proposer: FIS	Maximum Score	Point Deduction	Explanation of Point Deduction
III. Project Management and Project Schedule			
Project Management/ Project Schedule	30	0	

PROPOSAL WORKSHEET

Rater _____

GENERAL REQUIREMENTS

Proposer: Inmar	Maximum Score	Point Deduction	Explanation of Point Deduction
I. General Information			
Corporate Experience	20	5	No EBT hosting experience
Project Manager Experience	13	0	
Project Team Experience	10	0	
Corporate References	14	0	
Project Manager References	10	0.05	1-5 questions not all 5's – reduced proportionately
Key Personnel References	8	1.87	1-5 questions not all 5's – reduced proportionately
Fiscal Soundness	25	8	Incomplete financials for subcontractors

PROPOSAL WORKSHEET

Rater _____

SCOPE OF WORK

Proposer: Inmar	Maximum Score	Point Deduction	Explanation of Point Deduction
II. Scope of Work			
Household Accounts	20	3	No system in production
Benefit Access	30	5	No system in production
Transaction Processing	25	5	No system in production – no EBT host
Retailer Management	35	0	
Settlement	20	0	
Interface Requirements	20	1	No federal interfaces in production
Client Call Center	25	0	

Security	30	0	
Reports	15	0	
Disaster Response	10	0	

PROPOSAL WORKSHEET

Rater _____

PROJECT MANAGEMENT AND PROJECT SCHEDULE REQUIREMENTS

Proposer: Inmar	Maximum Score	Point Deduction	Explanation of Point Deduction
III. Project Management and Project Schedule			
Project Management/ Project Schedule	30	0	